# Mini Case Study: How to Write a Book That Sells

Are you an aspiring author who dreams of writing a book that sells? If so, then you need to read this mini case study.

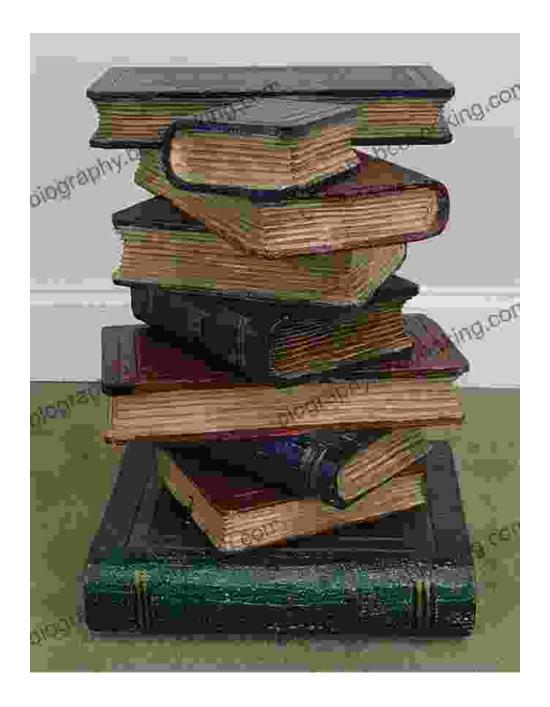


#### Global Marketing: Ocado e-tailer : A mini case study. by Carl Smith 🚖 🚖 🚖 🚖 🔺 4.5 out of 5 Language : English File size : 1813 KB Text-to-Speech : Enabled Screen Reader : Supported Enhanced typesetting: Enabled : 54 pages Print length Lending : Enabled DOWNLOAD E-BOOK

In this case study, we'll share the steps that one author took to write a book that sold over 10,000 copies in its first year of publication.

We'll cover everything from choosing a topic to writing the book to marketing and selling it.

So, if you're ready to learn how to write a book that sells, then keep reading.



#### Step 1: Choose a Topic

The first step to writing a book that sells is to choose a topic that people are interested in.

To do this, you need to do some research.

Start by looking at what other books are selling in your genre.

You can also use Our Book Library's Keyword Tool to find popular keywords related to your topic.

Once you have a few topics in mind, you need to evaluate them based on the following criteria:

- Is the topic specific enough? A book that is too broad will be difficult to write and market.
- Is the topic something that you are passionate about? You'll be spending a lot of time writing your book, so it's important to choose a topic that you are interested in.
- Is there a market for the topic? You can use Our Book Library's Keyword Tool to estimate the demand for your topic.

Once you have chosen a topic, you need to develop a strong book concept.

Your book concept should be a one-sentence summary of your book that will make people want to read it.

For example, the book concept for this mini case study is:

### "

## *"How to Write a Book That Sells: A Step-by-Step Guide for Aspiring Authors"*

#### Step 2: Write the Book

Once you have a strong book concept, you can start writing your book.

The writing process can be daunting, but it's important to remember that it's one step at a time.

Start by creating an outline for your book.

This will help you to organize your thoughts and ensure that your book flows smoothly.

Once you have an outline, you can start writing the first draft of your book.

Don't worry about perfection at this stage. Just get your ideas down on paper.

Once you have a first draft, you can start revising and editing your book.

This is where you'll make sure that your book is well-written, error-free, and engaging.

Once you're happy with your final draft, you're ready to move on to the next step.

#### Step 3: Market and Sell Your Book

The final step to writing a book that sells is to market and sell it.

There are many different ways to market your book, including:

- Social media
- Email marketing
- Paid advertising

#### Publicity

#### Book signings

The best way to market your book will depend on your target audience and your budget.

Once you have a marketing plan in place, you need to start selling your book.

You can sell your book through a variety of channels, including:

- Our Book Library
- Barnes & Noble
- Your own website
- Bookstores

The key to selling your book is to get it in front of as many people as possible.

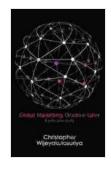
The more people who see your book, the more likely you are to make sales.

Writing a book that sells is not easy, but it is possible.

By following the steps outlined in this mini case study, you can increase your chances of success.

So, what are you waiting for?

#### Start writing your book today.



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by Carl Smith

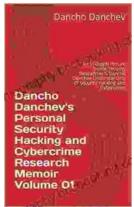
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